OUTSOURCING IT & DEVELOPMENT COST COMPARISON
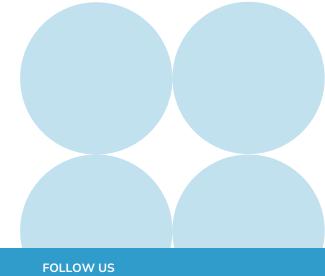
Discover how much money you can save by outsourcing your IT roles with Yempo

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Complete Cost Comparison of Outsourcing vs. In-House Staffing Solutions

One of the most important reasons that companies choose to outsource their IT operations is the cost savings achievable.

But how much can you really save with IT outsourcing? This is a complex question since it depends not only on the salaries of in-house IT staff in your location and the cost of providing facilities to those staff but also on the outsourcing provider and the outsourcing destination that you choose.

Save big on salaries

To give you a ballpark idea of the savings you can expect to achieve with Yempo, we put together a table based on the average salary for specific IT roles in Australia, the USA, New Zealand and the United Kingdom and compared them to the cost of the same IT roles provided by Yempo.

Note: The annual salary is salary only, while the Annual Yempo Cost includes salary, office accommodation, management oversight, all IT infrastructure, and office and pantry supplies. It represents the total cost of the employee.

1. AUSTRALIA (AUD)

IT Roles	Local Salary			Yempo Loaded Cost			Cost Savings			
	Monthly Salary	Annual Salary	3-year Salary	Monthly Yempo Cost	Annual Yempo Cost	3-year Cost	Monthly Savings	Annual Savings	3 year savings	3-year Savings(%)
Technical Support Analyst	6,600	79,200	237,600	2,469	29,628	88,884	4,131	49,572	148,716	62.59%
Infrastructure Engineer	9,210	110,520	331,560	2,855	34,260	102,780	6,355	76,260	228,780	69.00%
Software Developer	8,900	106,800	320,400	2,631	31,572	94,716	6,269	75,228	225,684	70.44%
Software Tester	7,400	88,800	266,400	2,711	32,532	97,596	4,689	56,268	168,804	63.36%
Solutions Architect	13,175	158,100	474,300	4,232	50,784	152,352	8,943	107,316	321,948	67.88%

2. USA (USD)

IT Roles	Local Salary			Yempo Loaded Cost			Cost Savings			
	Monthly Salary	Annual Salary	3-year Salary	Monthly Yempo Cost	Annual Yempo Cost	3-year Cost	Monthly Savings	Annual Savings	3 year savings	3-year Savings(%)
Technical Support Analyst	5,000	60,000	180,000	1,671	20,052	60,156	3,329	39,948	119,844	66.58%
Infrastructure Engineer	9,550	114,600	343,800	1,926	23,112	69,336	7,624	91,488	274,464	79.83%
Software Developer	8,875	106,500	319,500	1,778	21,336	64,008	7,097	85,164	255,492	79.97%
Software Tester	7,875	94,500	283,500	1,830	21,960	65,880	6,045	72,540	217,620	76.76%
Solutions Architect	11,775	141,300	423,900	2,835	34,020	102,060	8,940	107,280	321,840	75.92%

3. UNITED KINGDOM (GBP)

IT Roles	Local Salary			Yempo Loaded Cost			Cost Savings			
	Monthly Salary	Annual Salary	3-year Salary	Monthly Yempo Cost	Annual Yempo Cost	3-year Cost	Monthly Savings	Annual Savings	3 year savings	3-year Savings(%)
Technical Support Analyst	2,400	28,800	86,400	1,277	15,324	45,972	1,123	13,476	40,428	46.79%
Infrastructure Engineer	3,650	43,800	131,400	1,481	17,772	53,316	2,169	26,028	78,084	59.42%
Software Developer	3,655	43,860	131,580	1,362	16,344	49,032	2,293	27,516	82,548	62.74%
Software Tester	3,050	36,600	109,800	1,404	16,848	50,544	1,646	19,752	59,256	53.97%
Solutions Architect	5,900	70,800	212,400	2,208	26,496	79,488	3,692	44,304	132,912	62.58%

4. NEW ZEALAND (NZD)

IT Roles	Local Salary			Yempo Loaded Cost			Cost Savings			
	Monthly Salary	Annual Salary	3-year Salary	Monthly Yempo Cost	Annual Yempo Cost	3-year Cost	Monthly Savings	Annual Savings	3 year savings	3-year Savings(%)
Technical Support Analyst	5,420	65,040	195,120	2,699	32,388	97,164	2,721	32,652	97,956	50.20%
Infrastructure Engineer	8,350	100,200	300,600	3,119	37,428	112,284	5,231	62,772	188,316	62.65%
Software Developer	7,650	91,800	275,400	2,875	34,500	103,500	4,775	57,300	171,900	62.42%
Software Tester	7,200	86,400	259,200	2,961	35,532	106,596	4,239	50,868	152,604	58.88%
Solutions Architect	11,150	133,800	401,400	4,617	55,404	166,212	6,533	78,396	235,188	58.59%

Save big on overhead costs

You need to consider not only the cost savings generated by avoiding expensive in-house salaries but also the savings you get from not having to pay overhead costs for your in-house staff.

It's easy to forget that overhead costs can make up more than 30% of the cost of an average IT employee.

These costs include:
- Recruitment expenses
- Training expenses
- Office space/rent
- Office furniture
- Printing & stationery supplies
- Computer hardware, software & Internet
- Employment taxes (including social security and unemployment benefits)
- Benefits (including bonuses, health insurance, and miscellaneous benefits your company might provide its staff)
- Management and administrative overhead

All of these overhead costs are included in Yempo's fee.
There are no hidden costs and no surprise expenses.

The advantages of choosing Yempo as your partner for IT outsourcing

Yempo is a Western-owned outsourcing company providing flexible and low-cost staffing solutions to organizations around the world.

The advantages that Yempo provides are:

1. **Flexible staffing solutions:** Enables you to ramp up quickly and scale down without additional fees or compliance concerns.
2. **Low-cost, high-calibre staff selection:** We source the most qualified staff for your company at a fraction of the normal costs, with no recruitment fees.
3. **Monthly billing in your currency**: Our simple billing model is hassle-free, and there is no need to exchange currencies.

All of the above costs are part of Yempo's fees, which we declare for transparency to ensure that there are no surprise expenses.

We'll take the time to understand your requirements, source staff with the right skills, and then present them to you for an interview. If you proceed, they will work under your direction in terms of workload, but we manage all the local day-to-day care, payroll, government compliance, etc.

We essentially "host" your own staff and provide them with the best possible employee experience to ensure loyalty and commitment.

Our staff work in the time zone your business requires, and we bill you in your currency. We only hire staff who speak fluent English and have experience working with Western colleagues and clients to ensure an understanding of Western business etiquette and work practices.

Have you got questions?

Send an email to **sales@yempo-solutions.com**

CONTACT
Email: sales@yempo-solutions.com
Phone:
US: +1646 693 2318
AU: +612 7200 7528
UK: +44 20 4599 6881

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